

JULIAN MAN

FSA

Consulting Actuary

julian.man@milliman.com

+852 2152 3289



Current Responsibility

Julian Man is a consulting actuary in Milliman's life insurance consulting practice in Hong Kong with expertise in M&A, product pricing, IFRS 17 methodology, and HKRBC implementation. He is familiar with markets in Asia, especially in Hong Kong where he has worked in AIA for five years across different functions.

Professional Work Experience

Julian's responsibilities have included:

- Advising on regional companies for potential M&A buy/sell side, which includes model review and strategic analysis
- Conducting various EV reviews (including Prophet liability model reviews) for regional companies focusing on Greater China and South East Asian countries
- Advising on Par product development for Hong Kong companies
- Advising on ALS and bonus mechanisms for different companies across South East Asia
- Advising on a range of HKRBC projects:
 - Leading the project to build a TVOG calculation and methodology for an Asian company
 - Leading the HKRBC and ORSA implementation for a large Asian multinational
 - Advising on pricing under HKRBC for a large Asian multinational
- Advising on a range of IFRS 17 projects:
 - Serving in a secondment role as the actuarial lead responsible for implementing IFRS 17 for a large Asian multinational
 - Serving in a secondment role to perform financial impact analyses and develop product strategies under IFRS 17 for a large Asian multinational
- Analysing the impact of different ALM strategies under IFRS 17 for a large company
- Analysing the impact of IFRS 17 on product strategy and development for a large multinational

- Presenting in SOA seminars and ASHK on modelling topics about IFRS 17

- Participating in a Milliman internal IFRS 17 focus group

Prior to joining Milliman, Julian had worked across reporting and pricing for AIA Hong Kong, including:

- Performing regular VONB and EV reporting
- Reviewing Prophet liability models and performing model enhancements for various business needs
- Supporting Par fund segregation projects on asset share calculation, Prophet modelling, and impact analysis
- Participating in the product pricing cycle for Par products, one of which was the best selling product for the company

Professional Designations

- Fellow of the Society of Actuaries
- Fellow of Actuarial Society of Hong Kong

Education

First Class Honor, Bachelor of Science in Actuarial Science from the University of Hong Kong